



Bridges Out of Poverty

Strategies for Professionals and Communities

When: Friday, February 10th, 2012
Registration: 8:30 am – 9:00 am
Workshop: 9:00 am – 4:00 pm

Trainer: Jodi Pfarr, AHA! Process Trainer
See biography on back.

Location: Christ the King Lutheran Church
1040 South Grade Road
Hutchinson, MN 55350

Cost: \$45 per person
Lunch is provided.

The Bridges Out of Poverty workshop, based on Dr. Ruby Payne’s *A Framework for Understanding Poverty*, reaches out to service providers whose daily work connects them with the lives of people in poverty. The Bridges training contains case studies, detailed analysis, helpful charts and exercises, and specific solutions you can implement right now.

Topics include increasing awareness of the differences in economic cultures and how those differences affect opportunities for success.

This session will cover:

- Creating a mental model of generational poverty
- Research realities
- Hidden rules, language, story, cognition and family structure

Intended Audience:

Members of Habitat for Humanity Family Selection and Support Committees, Executive Directors, Staff/Board Members/Volunteers who work directly with homeowners, and VISTAs.

This training is open to all service providers and professionals in the community working with people living in poverty.

Participant Information

All attendees must pre-register for this event by February 1st, 2012.

First Name _____

Last Name _____

Habitat Affiliate or Organization _____

Title _____

Phone Number _____

Email Address _____

Do you have any special dietary or other needs? If so, please explain:

Questions? Contact Susan at 877-804-3466 x 3 or susan@hfhmn.org

Please return this form with your \$45 registration fee to:

Habitat for Humanity of Minnesota
Bridges Out of Poverty
2401 Lowry Ave NE, #210
Minneapolis MN 55418

This training is supported by a RCDI grant from the United States Department of



Agriculture. Because of the grant requirements, Habitat for Humanity of Minnesota needs to track the demographics of participants. You are not required to fill out the below information but encouraged to do so. If you do not fill it out, Habitat for Humanity of Minnesota is required to note race/ethnicity based on observation.

I do not wish to share this information.

Gender

- Male
- Female

Ethnicity

- Hispanic or Latino
- Not Hispanic or Latino

Race (mark one or more)

- White
- Black or African American
- American Indian / Alaska Native
- Asian
- Native Hawaiian or other Pacific Islander

Session Description:

Learn a basic structure for understanding poverty, a description of the differences between generational and situational poverty, and of the hidden social norms that govern behavior & decision-making.

“If you didn’t grow up in poverty, you may be unaware of the *hidden rules* that govern many aspects of life for the poor. People in poverty are often in survival mode, where the future holds limited promise, and support systems taken for granted in middle class and wealth are nonexistent.”

Based in part on Dr. Ruby Payne’s *A Framework for Understanding Poverty*, Bridges reaches out to service providers and businesses whose daily work connects them with the lives of people in poverty. Bridges training contains case studies, detailed analysis, helpful charts and exercises, and specific solutions you can implement right now to:

- Redesign programs to better serve people in poverty
- Build skill sets for management to help guide employees
- Upgrade training for front-line staff like receptionists, case workers, and managers



Jodi Pfarr

Jodi Pfarr brings the knowledge gained from direct experience with not-for-profit organizations most recently as Executive Director of Emma Norton Services, providing housing to single women with low incomes. Prior to that she was the Transitional Housing Manager managing low-income housing for those coming out of a shelter or off the street, and has created holistic programs that assist residents to stabilize their lives. Jodi also managed a special needs shelter and a women's shelter for the Salvation Army, for those with mental illness, disability, or physical ailments.

Pfarr holds her Masters of Divinity, and is formerly a certified critical debriefer for the St. Paul Police Department. She is familiar with police culture and the challenges officers face. She sits on the board of the Downtown Minneapolis Neighborhood Association and has advised several city and county agencies on projects relating to these issues. Pfarr has been a consultant for aha! Process since 2001.



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